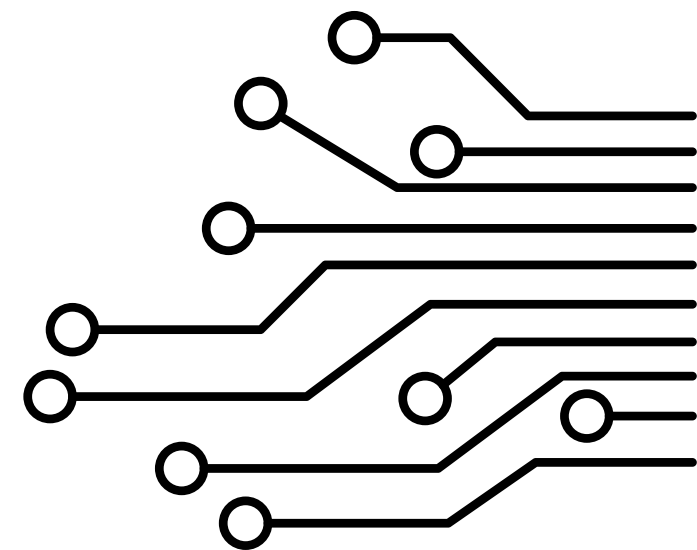
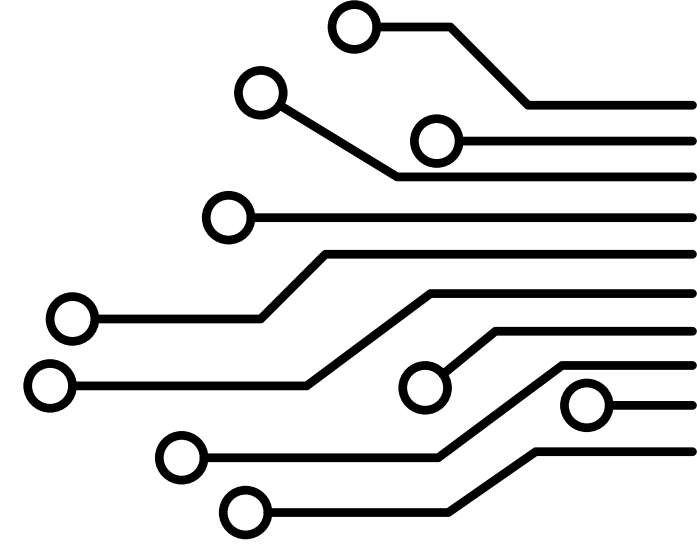
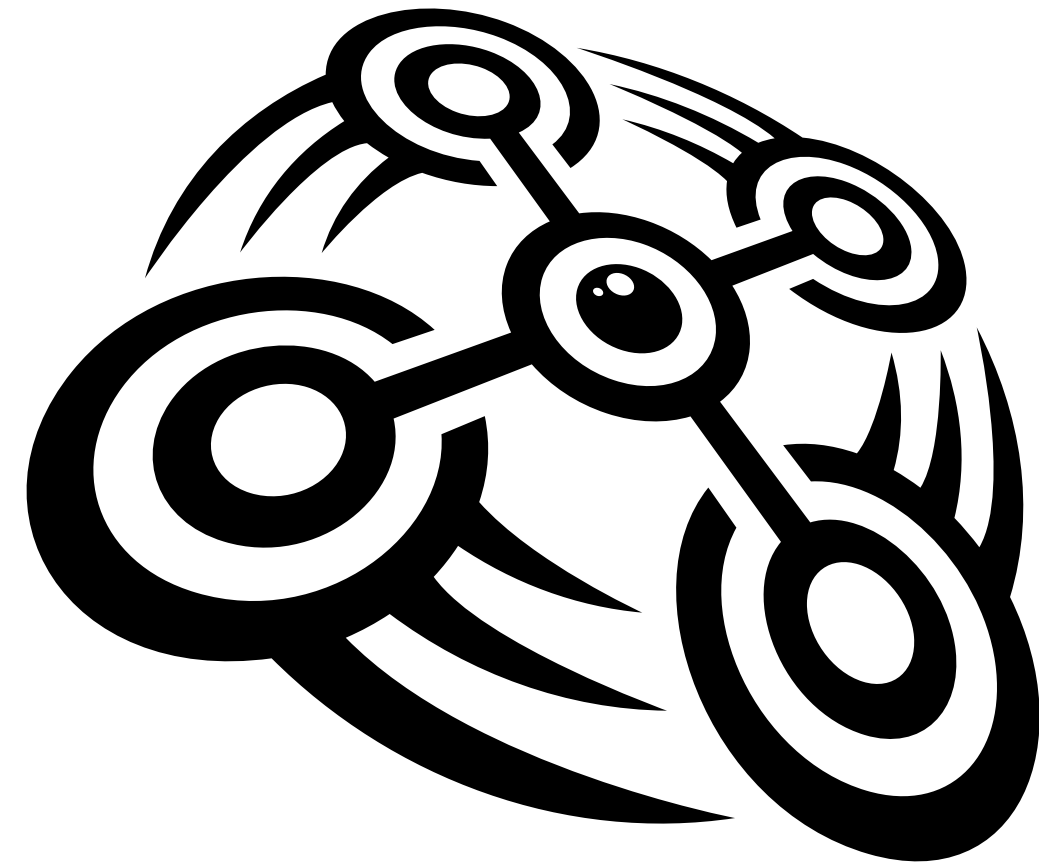




Daikin

DAIKIN LATIN AMERICA BOOSTS
EFFICIENCY AND REDUCES COSTS
WITH CLOUD TRANSFORMATION

SAP Commerce Cloud





Company Information

2.8TB Migrated

8-week Project Timeline

\$80K Reduction in operating costs

Daikin Applied Latin America (DALA)

Daikin Applied Latin America, a key subsidiary of Daikin Applied Americas and part of the global Daikin Industries group, is a leader in the HVAC manufacturing industry.

With its parent company headquartered in Osaka, Japan, Daikin Industries operates over 100 production sites worldwide, serving customers across more than 150 countries. Known for its innovation in indoor air solutions, Daikin continues to lead the industry with cutting-edge technologies and sustainable practices.

"We believe that moving to the cloud was the perfect first step in our ongoing innovation and digital transformation journey. It has not only enhanced our customer experience but also positioned us to be agile and ready for any challenges ahead."

~ Javier Sanabria, IT Manager





Challenges

After partnering with CYVSA in Mexico, DALA aimed to streamline its IT infrastructure, which was spread across multiple data centres on two continents. Accessing and analyzing data was a major challenge. With a data centre contract approaching its end and a need to move away from a "black box" environment, Daikin sought a modernization partner with deep expertise in SAP and Azure Cloud. Their goal was to achieve significant cost savings, improve efficiency, and leverage business intelligence to unlock value from their data, all while ensuring quick problem resolution and proactive incident management.

Solutions

Daikin chose Protera, North America's Preferred SAP on Azure Migration Partner, to handle the deployment and continuous management of their global ERP systems, including SAP ECC, SAP S/4HANA, and Oracle. The ambitious migration project was scheduled within an eight-week timeline, posing significant challenges for both Daikin and Protera's infrastructure teams.

Results

- The 2021 accelerated deployment was a success, achieving key milestones such as integrating and optimizing environments, delivering immediate cost savings of \$80,000, and providing full visibility into systems on Azure. "We can now seamlessly access data across the cloud platform, from SAP applications to overall performance, enabling better KPI tracking, enhanced reporting, and outstanding server uptime," says Javier Sanabria, IT Manager, Daikin Applied Latin America.
- In 2022, Daikin chose Protera once more to migrate their SAP S/4HANA environment from HEC to Microsoft Azure. "The first migration laid the foundation for a larger transformation," explains Sanabria. "Running on Azure provided the stability needed for a smooth transition to S/4HANA, resulting in faster, more insightful analytics with private network integration."





Shaping the Future

Daikin partners with Protera and Microsoft to enhance storage, launch business intelligence initiatives, and streamline license management under their parent company.

With Protera managing their critical systems on Azure, Daikin's IT team can focus on innovation, such as empowering clients to control HVAC systems. Through IoT and monitoring technologies, clients now track KPIs and manage all hardware remotely via handheld devices or tablets.

We proudly celebrate 25 years of our commitment to achieving our clients' business outcomes.

1st

to migrate SAP on production to public cloud

5

global SAP certifications

2500+

systems under management

1000+

cloud migrations performed

